

CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: FLEET SERVICES – PUBLIC WORKS

Vendor Name: DYNAMIC EQUIPMENT GROUP V# 3825 (FORMERLY BOBCAT OF FT MYERS)

Address: 5061 LUCKETT RD FT MYERS, FL 33905

Phone: 239-334-4987 E-Mail: wbarnes@dynamicequipgroup.com

Price: \$ 20,000

Fund and Account: ISF FLEET 516-30511-534120 Outside Services

Description of item to be procured:

Maintenance & Repair of Bobcat branded equipment.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

They are the authorized distributor of Bobcat Equipment, parts and service for Lee and Collier Counties.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

None at this time. They are the only local Bobcat vendor for this type of service.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Fleet Services will continue to research vendors who can repair and maintain Bobcat Equipment within the City of Cape Coral area.

Fleet Manager's Signature: Signature: AG Forbes Date: 03/13/2024

Department Deputy Director's Signature: Diana S. Grant Date: 03/15/24 APB

Approval: Procurement Manager Wanda Roop (not to exceed \$50,000.00) Date: 3/18/24

Approval: City Manager _____ (not to exceed \$100,000.00) Date: _____

Council authorization required if exceeding \$100,000.00



Bobcat

250 East Beaton Drive
West Fargo, ND 58078

September 18, 2023

To Whom It May Concern:

Clark Equipment Company dba Bobcat Company is the manufacturer of Bobcat Equipment.

Bobcat of Fort Myers (Dynamic Equipment Group - 5061 Lockett RD, Fort Myers, FL 33905) is

the Sole Source for parts, warranty, and service work in the counties of Lee and Collier, FL. If

you have further questions or concerns regarding this, please don't hesitate to call me at 701-

241-8719 or email at Heather.Messmer@doosan.com.

Best Regards,

Heather Messmer

Heather Messmer
Government Accounts Support Manager
Clark Equipment Company dba Bobcat Company